

MARC BOURREAU

Curriculum vitae

1. Contact information

- Working address: Professor Marc Bourreau
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- Phone: +33 1 75 31 98 89
- E-mail: marc.bourreau@telecom-paris.fr
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2. Personal information

- Nationality: French
- Born: 24 January 1969

3. Education

- 2003: Habilitation à Diriger des Recherches, University Panthéon-Sorbonne
- 1999: Ph.D. in Economics, University Panthéon-Assas
- 1993: MSc in Economics, University Paris Dauphine
- 1992: MSc in Engineering,
École Nationale Supérieure des Télécommunications, Paris, France

4. Research interests

- Industrial Organization, Competition Policy, Regulation, Digital Economics, Economics of Telecommunications, Economics of Innovation

5. Professional experience

- 2007- Professor, Telecom Paris
- 2000-2007 Associate Professor, Telecom Paris
- 1997-2000 Regulatory Economist, France Telecom, Dpt. of Regulatory Affairs
- 1994-1997 Researcher, France Telecom research center (CNET)

6. Other positions

Other positions

- Professeur chargé de cours (PCC) at École polytechnique since 2016
- Head of the Innovation and Regulation Chair at Telecom Paris, 2011-

Telecom Paris service

- Head of Economics Group, 2008-2011, 2020-
- Member of the School Council, 2018-
- Member of the Promotion Committee, 2018-2020

Research Fellow

- CESifo, Munich, 2017-
- Cepremap, École Normale Supérieure, Paris, 2007-

Member of

- Economic Advisory Group on Competition Policy (EAGCP), 2020-
- Center on Regulation in Europe (CERRE), Academic Co-Director, 2017-
- French Association in Digital Economics (AFREN), President, 2017-
- Scientific Committee, Florence School of Regulation - Centre for a Digital Society, European University Institute, Florence (Italy), 2009-

Editorial positions

- Editor-in-Chief, *Information Economics & Policy*, 2017-2022
- Editor, *Information Economics & Policy*, 2011-2016
- Associate Editor, *Review of Network Economics*, since 2016
- Editorial Board of *Telecommunications Policy* (since 2009), *International Journal of Music Business Research* (since 2012), *Communications & Strategies* (2003-2017)

7. Research visits

- Various visits to the Harvard Kennedy School (2004-2020), the Institute Advanced Study in Princeton (2013-2015), Koç University (2003-2004), and the Toulouse School of Economics (1997-2001)

8. Conference organization

Organizer:

- Annual International Conference in Digital Economics, Telecom Paris, 2006-
- Annual Doctoral Workshop in Digital Economics, 2012-
- Annual Summer School in Digital Economics, 2014-
- Workshop on the Economics of Telecommunications, Telecom Paris, 2009.
- Workshop on the Economics of E-Commerce, Telecom Paris, 2002.

Member of scientific committee:

- Florence School of Regulation Communications & Media Scientific Seminar, European University Institute, annual conference, 2012-2020
- ICT Conference, Munich, 2013

- AIM, La Rochelle, France, 2010
- International Telecommunications Society Conference, Montreal, Canada, 2008
- Co-track Chair (Economics of Information Systems), 29th International Conference on Information Systems (ICISS), Paris, France, 2008
- 6th Conference in Telecommunications Technoeconomics, Helsinki, Finland, 2007
- International Telecommunications Society Conference, Istanbul, Turkey, 2007

9. Refereeing services

Research grants:

- EU-ERC, ANR (France), KU Leuven, Université Catholique de Louvain, etc.

Journals:

- Journal of Political Economy, Econometrica, Journal of the European Economic Association, European Economic Review, Economic Inquiry, Annales d'Économie et de Statistiques, Management Science, RAND Journal of Economics, Journal of Industrial Economics, Journal of Economics and Management Strategy, International Journal of Industrial Organization, Review of Industrial Organization, Journal of Regulatory Economics, Information Economics and Policy, Telecommunications Policy, Review of Network Economics, Journal of Economic Dynamics and Control, Journal of Public Economics, Journal of Public Economic Theory, International Journal of Production Economics, European Journal of Law & Economics, and other journals

10. PhD supervision

- Matthieu Manant, 2003-2007 (assistant professor at University Paris 11)
- Thomas Houy, 2004-2008 (assistant professor at Telecom Paris)
- Marianne Verdier, 2005-2008 (full professor at University Paris 2)
- Joëffrey Drouard, 2006-2010 (assistant professor at University Rennes 1)
- Serge Pajak, 2007-2011 (assistant professor at University Paris 11)
- Germain Gaudin, 2009-2013 (full professor, University of Freiburg)
- Sisley Maillard, 2011-2015 (Senior Compliance Officer, CMB Monaco)
- Winston Maxwell, 2011-2016 (director law and digital tech studies, Telecom Paris)
- Carlotta Mariotto, 2014-2016 (European commission, Chief Economist Team)
- Maude Hasbi, 2013-2017 (Economic Analyst, Swedish Tax Office)
- Jordana Viotto, 2013-2017 (lecturer, Edinburg Business School)
- Rafael Ferraz, 2013-2018 (assistant professor at Catholic University of Brasília)
- Jean-Marc Zogheib, 2015-2019 (assistant professor at University of Nanterre)
- Arrah-Marie Jo, 2015-2019 (assistant professor at IMT-Atlantique)
- Adrien Raizonville, 2017-2021 (regulatory economist, La Poste)
- Alexis Larousse, 2017-2021, co-supervision with M.-L. Allain (economist at ANSES)
- Enrick Arnaud, 2018-2022 (post-doc at ESSEC)
- Guillaume Thébaudin, since 2019
- Pierre-François Darlas, since 2020, co-supervision with M.-L. Allain
- Francisco Barros, since 2020 (Regulatory Policy Adviser at ARCEP)

10. Awards and grants

Grants

- France Stratégie; "Evaluation of France's Broadband State Aid Plan", 2020-2022
- France Stratégie, "Taxation in the Digital Economy", 2014-2016
- ANR, "Digitization of Cultural Industries", 2009
- Ministry of Culture, "Diversity in Cultural Industries", 2008
- Ministry of Culture, "Economics of the French Recorded Music Industry", 2006
- ANR, "Virtual Communities", 2004

Awards

- 2014: Pommerehne Prize (best paper award) from the *Journal of Cultural Economics* for the paper "Selling less of more? The impact of digitization on record companies"
- 1999: Ph.D. thesis Prize, Institut de Recherches Economiques et Sociales sur les Télécommunications (IREST)
- 2000: Ph.D. Thesis Prize, Université Paris II Panthéon-Assas

11. Teaching

Graduate level:

- Industrial Organization
- Digital Economics
- Economics of Platforms

Executive education:

- Regulation of Telecommunications
- Network Industries and the Digital Economy

12. Citations

- Google Scholar: 3700+ citations; h-index 34; i10-index 76
- RePEc: among top 7% authors (all years)
- SSRN: Author Rank 1,514 in downloads

13. Current research projects and working papers

Current research projects:

- "Interoperability in Digital Markets: Boon or Bane for Market Contestability?" with Jan Krämer
- "Digital Platforms, Aggregated Data, and Entry with Informational Spillovers," with Pınar Doğan
- "Market Entry and Dynamic Quality Competition: Analysis of the French Mobile Telecommunications Market," with Yutec Sun
- "Entry Into Fiber and State Aid for the Deployment of High-Speed Internet: Evidence from France," with Lukasz Grzybowski and Angela Muñoz-Acevedo

- “Public and Private Investments in Network Industries,” with Jean-Marc Zogheib
- “Asymmetric Infrastructure Competition and Strategic Choice of an Access Provider,” with Romain Lestage
- “The Market for Standard Essential Patents,” with Yann Ménière and Tim Pohlmann

Working papers:

- “Interoperability between Ad-Financed Platforms with Endogenous Multi-Homing,” with Adrien Raizonville and Guillaume Thébaudin, CESifo Working Paper
- “Prominence-for-Data Schemes in Digital Platform Ecosystems: Implications for Platform Bias and Consumer Data Collection,” with Jan Kraemer and Janina Hofman (June 2021), https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3867580
- “Mergers and Demand-Enhancing Innovation,” with Bruno Jullien and Yassine Lefouili, TSE Working Paper, n° 18-907, March 2018. R&R at *RAND Journal of Economics*

14. Publications

Publications in international journals

1. “Licensing of Standard-Essential Patents with Costly Enforcement,” with Rafael Ferraz and Yann Ménière, 2023, *Journal of Economics and Management Strategy*, forthcoming
2. “Selling Cross-Border in Online Markets: The Impact of the Ban on Geoblocking Strategies,” 2023, with Fabio Manenti, *International Journal of Industrial Organization*, 86, article 102892
3. “Streaming Platform and Strategic Recommendation Bias,” 2022, with Germain Gaudin, *Journal of Economics and Management Strategy*, 31(1), 25-47
4. “Does digitization lead to the homogenization of cultural content?” 2022, with François Moreau and Patrik Wilström, *Economic Inquiry*, 60, 427-453
5. “Market Entry and Fighting Brands: The Case of the French Mobile Telecommunications Market,” 2021, with Yutec Sun and Frank Verboven, *American Economic Review*, 111(11), 3459-3499
6. “Co-investment, Uncertainty, and Opportunism: Ex-ante and Ex-post Remedies,” 2021, with Carlo Cambini, Steffen Hoernig and Ingo Vogelsang, *Information Economics and Policy*, 56, article 100913
7. “Fiber investment and access under uncertainty: long-term contracts, risk premia, and access options,” 2020, with Carlo Cambini, Steffen Hoernig and Ingo Vogelsang, *Journal of Regulatory Economics*, 57, 105-117
8. “Unbundling the Incumbent and Deployment of High-Speed Internet: Evidence from France,” 2019, with Maude Hasbi and Lukasz Grzybowski, *International Journal of Industrial Organization*, 67, 102526
9. “Net Neutrality and Asymmetric Platform Competition,” 2019, with Romain Lestage, *Journal of Regulatory Economics*, 55(2), 140-171
10. “Interchange Fees and Innovation in Payment Systems,” 2019, with Marianne Verdier, *Review of Industrial Organization*, 54(1), 129-158
11. “The value of consumer data in online advertising,” 2018, with Bernard Caillaud and Romain De Njis, *Review of Network Economics*, 16(3), 269-289

12. "Mergers, investments and demand expansion," 2018, with Bruno Jullien, *Economics Letters*, 167, 136-141
13. "Gains from Digitization: Evidence from Gift-Giving in Music," 2018, with Pinar Doğan, *Journal of Economic Behavior and Organization*, 149, 106-122
14. "Cooperative Investment, Access, and Uncertainty," 2018, with Carlo Cambini and Steffen Hoernig, *International Journal of Industrial Organization*, 56, 78-106
15. "Digital Platforms, Advertising and Taxation," 2018, with Bernard Caillaud and Romain De Njis, *Journal of Public Economic Theory*, 20(1), 40-51
16. "E-Commerce and the Market Structure of the Recorded Music Industry," 2017, with Romain Lestage and François Moreau, *Applied Economics Letters*, 24, 598-601
17. "Size of RJVs and Degree of Cooperation in Product Development," 2016, with Pinar Doğan and Matthieu Manant, *International Journal of Industrial Organization*, 46, 77-106
18. "Making money by giving it for free: Radiohead's pre-release strategy for In Rainbows," 2015, with Pinar Doğan and Sounman Hong, *Information Economics and Policy*, 32, 77-93
19. "Geographical Access Markets and Investments in Next Generation Networks," 2015, with Carlo Cambini and Steffen Hoernig, *Information Economics and Policy*, 31, 13-21
20. "Price distortion under fixed-mobile substitution", 2015, with Carlo Cambini and Steffen Hoernig, *Economia e Politica Industriale*, 42(4), 441-454
21. "Net Neutrality with Competing Internet Platforms," 2015, with Frago Kourandi and Tommaso Valletti, *Journal of Industrial Economics*, 63(1), 30-73
22. "Piracy and Creation: The Case of the Music Industry," 2015, with Maya Bacache and François Moreau, *European Journal of Law & Economics*, 39(2), 245-262
23. "Fixed-Mobile Substitution and Termination Rates," 2015, with Steffen Hoernig (main author) and Carlo Cambini, *Telecommunications Policy*, 39(1), 65-76
24. "Cooperative and Noncooperative R&D in Two-Sided Markets," 2014, with Marianne Verdier, *Review of Network Economics*, 13(2), 175-190
25. "Old Technology Upgrades, Innovation, and Competition in Vertically Differentiated Markets," 2014, with Paolo Lupi and Fabio Manenti, *Information Economics and Policy*, 29, 10-31
26. "Level of Access and Infrastructure Investment in Network Industries," 2014, with Pinar Doğan and Romain Lestage, *Journal of Regulatory Economics*, 46(3), 237-260
27. "Access regulation and the transition from copper to fiber networks in telecoms," 2014, with Carlo Cambini and Pinar Doğan, *Journal of Regulatory Economics*, 45(3), 233-258
28. "Progressive Entry and the Incentives to Invest in Alternative Infrastructures," 2014, with Joëffrey Drouard, *Journal of Regulatory Economics*, 45(3), 329-351
29. "Fixed Mobile Integration," 2014, with Steffen Hoernig (main author) and Carlo Cambini, *Journal of Regulatory Economics*, 45(1), 57-74
30. "Dynamic Entry and Investment in New Infrastructures: Empirical Evidence from the Fixed Broadband Industry," 2014, with Maya Bacache and Germain Gaudin. *Review of Industrial Organization*, 44(2), 179-209
31. "Selling less of more? The impact of digitization on record companies," 2013, with François Moreau, Michel Gensollen, and Patrick Waelbroeck, *Journal of Cultural Economics*, 37(3), 327-346

32. "Access Pricing, Competition, and Incentives to Migrate from "Old" to "New" Technologies," 2012, with Carlo Cambini and Pinar Doğan, *International Journal of Industrial Organization*, 30(6), 713-723
33. "Level of access and competition in broadband markets," 2012, with Pinar Doğan, *Review of Network Economics*, 2012, Vol. 11(1)
34. "Ex-ante regulation and co-investment in the transition to next generation access," 2012, with Carlo Cambini and Steffen Hoernig, *Telecommunications Policy*, 36(5), 399-406
35. "The impact of a radical innovation on business models: Incremental adjustments or big bang?" 2012, with François Moreau and Michel Gensollen, *Industry & Innovation*, 19(5), 415-435
36. "Upstream Competition between Vertically Integrated Firms," 2011, with Johan Hombert, Jérôme Pouyet, and Nicolas Schutz, *Journal of Industrial Economics*, 59(4), 677-713
37. "A Critical Review of the "Ladder of Investment" Approach," 2010, with Pinar Doğan and Matthieu Manant, *Telecommunications Policy*, 34(11), 683-696
38. "Cooperation for Innovation in Payment Systems: The Case of Mobile Payments," 2010, with Marianne Verdier, *Communications & Strategies*
39. "Component sharing through licensing," 2010, with Pinar Dogan, *Communications & Strategies*, n°77, 113-132
40. "Private cards and the bypass of payment systems by merchants," 2010, with Marianne Verdier, *Journal of Banking and Finance*, 34(8), 1798-1807
41. "Cooperation in Product Development and Process R&D Between Competitors," 2010, with Pinar Doğan, *International Journal of Industrial Organization*, 28(2), 176-190
42. "Pirates or Explorers? Analysis of Music Consumption in French Graduate Schools," 2007, with David Bounie and Patrick Waelbroeck, *Brussels Economic Review*, 50(2), 167-192
43. "Modularity and Innovation in Digital Markets," 2007, with Pinar Doğan and Matthieu Manant, *Review of Network Economics*, 6 (2), 175-193
44. "Piracy and the Demand for Films: Analysis of Piracy Behavior in French Universities," 2006, with David Bounie and Patrick Waelbroeck, *Review of Economic Research on Copyright Issues*, 3(2), 15-27
45. "Build or Buy Strategies in the Local Loop," 2006, with Pinar Doğan, *American Economic Review, Papers & Proceedings*, 96(2), 72-76
46. "Unbundling the Local Loop," 2005, with Pinar Doğan, *European Economic Review*, 49, 173-199
47. "The impact of uncertainty about demand growth on preemption," 2004, *Journal of Economics & Business*, 56, 363-376
48. "Service-based vs. infrastructure-based competition in local markets," 2004, with Pinar Doğan, *Information Economics and Policy*, 16, 287-306
49. "Mimicking vs. Counter-programming Strategies for Television Programs," 2003, *Information Economics and Policy*, 15, 35-54
50. "Regulation and Innovation in the Telecommunications Industry," 2001, with Pinar Doğan, *Telecommunications Policy*, 25, 167-184

Policy-oriented publications:

- "Competition and Interoperability in Mobile Money Platform Markets: What Works and What Doesn't?" 2015, with Tommaso Valletti, *Communications & Strategies*, N°99, 11-32
- "National FTTH Plans in France, Italy and Portugal," 2010, with Carlo Cambini and Steffen Hoernig, *Communications & Strategies*, n°78, 107-126
- "An Economist's Guide to Local Loop Unbundling," 2005, with Edmond Baranès, *Communications & Strategies*, n°57, 13-31
- "Comments on upload taxation plans," 2004, with Michel Gensollen, Laurent Gille, and Nicolas Curien, *Communications & Strategies*, n°55, 17-44
- "Trends in Information and Communication Technologies," 2004, with Michel Gensollen, *Communications & Strategies*, n°53, 53-69
- "Local loop unbundling: the case of France," 2003, *Communications & Strategies*, n°49, 119-135
- "The Economics of Internet Flat Rates," 2001, *Communications & Strategies*, n°42, 131-152

Books (in French)

- *Économie des plateformes*, with Maya Bacache-Beauvallet, Collection Repères, Éditions La Découverte, 2022
- *Les musiciens et la transformation numérique*, with Maya Bacache and François Moreau, Éditions Peter Lang, 2018
- *Régulation des communications électroniques*, ouvrage collectif sous la direction de Marc Bourreau, Lavoisier, 2015
- *Portrait des musiciens à l'heure du numérique*, with Maya Bacache and François Moreau, Opuscule du Cepremap, n°22, Éditions rue d'Ulm, 2011
- *Les musiciens dans la révolution numérique : Inquiétude et enthousiasme*, with Maya Bacache, Michel Gensollen and François Moreau, Éditions de l'IRMA, 2009

Chapters in books

- "Platforms," 2019, with Maya Bacache, *Handbook in Cultural Economics*, 3rd edition, Edward Elgar
- "Les enjeux de la régulation des infrastructures," with Denis Lescop and Gérard Pogorel, in *Les dilemmes de l'économie numérique*, Laurent Gille (editor), éditions fyp, pp. 147-164, 2009
- "Les marchés à 2 versants dans les médias," with David Bounie, in *Web Culture*, Xavier Greffe et Nathalie Sonnac (editors), Dalloz, pp. 477-491, 2008
- "Economies of scale in media markets," in *The International Encyclopedia of Communication* (ed. Donsbach), Volume IV. Wiley-Blackwell (Oxford, UK and Malden, MA), pp. 1426-1430, 2008
- "Online bidding and buying on the same site," with Christian Licoppe, in *Internet and Digital Economics*, Eric Brousseau and Nicolas Curien (eds), Cambridge University Press, pp. 510-535, 2007

- "Pricing Information Goods: Pay vs. Free Content," with Virginie Lethiais, in *Internet and Digital Economics*, Eric Brousseau and Nicolas Curien (eds), Cambridge University Press, pp. 345-367, 2007
- "Mimicking vs. Counter-programming Strategies for Television Programs," (reprint), *The Economics of the Mass Media*, Gillian Doyle (ed.), Edward Elgar Publishing, 2007

Selected publications in French peer-reviewed journals

- "Attitude face au risque et piratage de films en ligne," 2021, with Marianne Lumeau, François Moreau and Jordana Viotto da Cruz, *Revue Économique*, 72, 633-666
- "L'artiste maudit 2.0 : l'impact des TIC sur le revenu des musiciens", 2019, with Maya Bacache and François Moreau, *Revue Économique*, 70, 31-51
- "Information Asymmetry and 360-Degree Contracts in the Recorded Music Industry", 2016, with Maya Bacache and François Moreau, *Revue d'Économie Industrielle*, N°156, 57-90
- "Niveau d'accès et investissement dans les réseaux de télécommunications," 2016, with Pinar Doğan and Romain Lestage, *Revue Économique*, 67, 141-152
- "Une analyse économique du phénomène de la longue traîne dans les industries culturelles", 2015, *Revue Française d'Économie*, 30(2), 179-216
- "L'impact du piratage sur l'achat et le téléchargement légal : une comparaison de quatre filières culturelles," 2014, with Irène Bastard and François Moreau, *Revue Économique*, 65, 573-600
- "De la visibilité à l'attention : les musiciens sur Internet," 2012, with Irène Bastard, Sisley Maillard and François Moreau, *Réseaux*, N°175, 19-42
- "Les marchés à deux versants dans l'industrie des jeux vidéo," 2012, with Myriam Davidovici-Nora, *Réseaux*, N°174, 97-135
- "L'impact de la suppression de la publicité sur les chaînes de télévision publiques," 2011, with Christian Grece, *Revue Économique*, 62(5), 781-811
- "Incitations à l'entrée et incitations aux investissements dans le secteur des télécoms," 2011, with Pinar Dogan and Matthieu Manant, *Revue Française d'Économie*, 25(4), 147-181
- "La détention et l'usage des instruments de paiement en France," 2007, with David Bounie, Abel François and Marianne Verdier. *Revue d'Économie Financière*, n°91, 53-76
- "L'impact d'Internet et des Technologies de l'Information et de la Communication sur l'industrie de la musique enregistrée", 2006, with Michel Gensollen, *Revue d'Économie Industrielle*, N°116, 31-70
- "Crise des ventes et téléchargements sur les réseaux peer-to-peer : le cas de la France," 2006, with Benjamin Labarthe-Piol, *Réseaux*, n°139, 106-144
- "Le peer-to-peer et la crise de l'industrie du disque : une perspective historique," 2004, with Benjamin Labarthe-Piol, *Réseaux*, n°125, 17-54
- "Sécurité des paiements et développement du commerce électronique," 2004, with David Bounie, *Revue Économique*, 55, pp. 689-714
- "Communautés d'expérience et concurrence entre sites de biens culturels," 2003, with Michel Gensollen, *Revue d'Économie Politique*, 113, 61-89
- "Concurrence par les services ou concurrence par les infrastructures dans les télécommunications," 2002, with Pinar Doğan, *Économie Publique*, n°12, 45-70

- "Les économies d'échelle dans l'industrie des médias," 2002, with Michel Gensollen and Jérôme Perani, *Revue d'Économie Industrielle*, n°100, 119-135
- "Mimétisme ou contre-programmation ? Un modèle de concurrence entre programmes pour la télévision en clair," 2001, with Laurent Benzoni, *Revue d'Économie Politique*, 111, 885-908
- "La boucle locale radio comme vecteur d'entrée dans les télécommunications," 2001, *Revue Française d'Économie*, 15, 111-143

Selected policy reports

- "Big Tech Acquisitions: Competition and Innovation Effects and EU Merger Control," 2020, with Alexandre de Streel, CERRE Issue Paper
- "Digital Conglomerates and EU Competition Policy", 2019, with Alexandre de Streel
- "State Aid for Broadband Infrastructure in Europe: Assessment and Policy Recommendations," 2018, with Richard Feasey and Steffen Hoernig, CERRE Report
- "Demand-Side Policies to Accelerate the Transition to Superfast Broadband," 2017, with Richard Feasey and Steffen Hoernig, CERRE Report
- "Big Data and Competition Policy: Market Power, Personalised Pricing and Advertising," 2017, with Alexandre de Streel and Inge Graef, CERRE Report
- "Les revues de sciences humaines et sociales en France : libre accès et audience," with Maya Bacache-Beauvallet and Françoise Benhamou, Rapport IPP N°11, 2015
- "Enabling Digital Financial Inclusion through Improvements in Competition and Interoperability: What Works and What Doesn't?" 2015, with Tommaso Valletti, CGD Policy Paper 065
- "Taxation and the digital economy: A survey of theoretical models," Final Report PSE-TSE-Telecom ParisTech, 2015
- "Les revenus des musiciens en France," avec Maya Bacache et François Moreau, *Revue Juris Art & Culture*, 2013
- "La diversité culturelle dans l'industrie de la musique enregistrée en France (2003-2008)", with François Moreau and Pierre Senellart, *Culture Etudes*, n°2011-5, 1-16
- "Musique enregistrée et numérique : quels scénarios d'évolution de la filière ?" 2011, with Michel Gensollen and François Moreau, *Culture Prospective*, N°1, pp. 1-16, 2007
- "Les comportements de paiement des français : description statistique et analyses économétriques," with David Bounie, Abel François and Ludovic Lebart, Rapport de contrat, Groupement CB, 2005
- "Concurrence entre réseaux et accès bilatéral," with Jérôme Pouyet, Rapport CREST-LEI pour l'Autorité de Régulation des Télécommunications, 2004
- "Tarification de l'accès : théorie et pratique," with Jérôme Pouyet, Rapport CREST-LEI pour l'Autorité de Régulation des Télécommunications, 2004